Wesley Mendes

Summary of work experience

Wesley Mendes-da-Silva is one of the founders of the Brazilian Society of Finance, obtained his Habilitation in Finance in 2015 and a PhD in Business Finance, both from the University of Sao Paulo (Brazil). He is a Research Affiliate of the University of Illinois Center for Economic and Financial Education, and the Department of Electrical Engineering & Computer Science/University of California @ Irvine. He was a Visiting professor of Corporate Finance at the BYU Marriott School of Business (2014-2015), and University of Texas @ Austin (2017-2018). Wesley is a teacher, researcher, and Masters and PhD advisor in Finance from FGV/EAESP. He has published papers and received awards (in the academic and business media) in Brazil and abroad, focusing on the financial innovations for corporate finance and capital market. He is a technical advisor of Research Support Agencies in Brazil and abroad, e.g. the State of São Paulo (FAPESP) and The Social Sciences and Humanities Research Council of Canada (SSHRC). He is co-author of books, Associate Editor and Referee of impact journals such as: Emerging Markets Review, Encyclopedia with Semantic Computing, Journal of Business Ethics, Journal of Happiness Studies, Scientometrics, Journal of Economic Psychology, Journal of Cleaner Production, Energy (Oxford), and Journal of Management and Governance. He also holds the title of 1st Lieutenant in the Brazilian Army. His efforts and funding received for research are focused on Financial Innovations for promoting communities resilience, which includes: i) Corporate Governance, ii) Financial Decisions, iii) Behavioral Finance, iv) Social Networks in Finance. In the corporate environment he offers advice on Corporate Finance, Company Valuation, Rating, Corporate Governance and Applied Research Innovation at different levels. More about: mendesdasilva.com

Academic Positions

- 2016-present São Paulo School of Business Administration of Fundação Getulio Vargas (FGV/EAESP), São Paulo, Brazil, AACSB, EFMD, & AMBA Accredited Business School. Associate Professor in Business Finance
 - 2011–2016 São Paulo School of Business Administration of Fundação Getulio Vargas (FGV/EAESP), São Paulo, Brazil, AACSB, EFMD, & AMBA Accredited Business School. Assistant Professor in Business Finance
 - 2017–2018 University of Texas (UT) at Austin, Austin/Texas, United States, *IC*² Institute, AACSB, EFMD, & AMBA Accredited Business School. Visiting Faculty in Business Finance
 - 2014–2015 Brigham Young University (BYU), Provo/Utah, United States, Marriott School of Magement, School of Accountancy, AACSB, EFMD, & AMBA Accredited Business School. Visiting Faculty in Business Finance
 - 2006–2011 **Presbyterian University Mackenzie, São Paulo, Brazil**. Assistant Professor in Business Finance
 - 2009–2011 Alvares Penteado Foundation Trade School (Fecap), São Paulo, Brazil. Assistant Professor in Business Finance
 - 2009–2011 Armando Alvares Penteado Foundation (FAAP), São Paulo, Brazil. Assistant Professor in Business Finance
 - 2001–2006 **Sociedade de Ensino Superior de Pernambuco (FIR), Recife, Brazil**. Assistant Professor in Business Finance

Professional Positions

2023–2024	Vibra Energia, corporativa/administrac (Re)Elected Fiscal Council	,	de er (by the	Janeiro, e shareholders	Brazil,	https://ri.br.com.br/governanca-	
2022–2023	Vibra Energia, corporativa/administrac Elected Fiscal Council Me	,	de y the sha	Janeiro, areholders).	Brazil,	https://ri.br.com.br/governanca-	
2022–present	Bells & Bayes Rating Analytics Ltda., São Paulo, Brazil, UN PRI Member, ICMA Observer. Co-Founder, Research Director and Board Member						
2021–2024	National Association of Postgraduation and Research in Administration–Anpad, Paraná, Brazil, http://anpad.org.br/sobre.php. Elected Fiscal Council Member						
2020–2022	APUS Financial Services, São Paulo, Brazil . Non Executive Board Member serving on the ESG Committee						
2013–present	IBRIF Financial Innovations, São Paulo, Brazil. Pro bono Director						
2008–2008	Austin Rating, São Paulo, Brazil. Independent Corporate Governance Researcher						
2008–2009	Saint Paul Publishing, São Paulo, Brazil. Independent Editor						
1992–2001	Brazilian Army, Brazil . War Material 1st Lieutenant						
	Education and Pro	fessio	nal Ce	ertification	S		
2015–2016	University of São Paulo (USP), São Paulo, Brazil . <i>Livre Docência</i> in Business Administration						
2006–2010	University of São Paulo (USP), São Paulo, Brazil . PhD in Business, major in Corporate Finance, minor in Corporate Governance						
2001–2003	Federal University of Pernambuco (UFPE), Recife, Brazil. MS in Business, major in Corporate Strategy, minor in Corporate Governance						
1995–2000	Catholic University of Pernambuco (Unicap), Recife, Brazil. BS in Business Management						
1992–1993	Preparation Officers C War Material Officer (1st			Brazilian Aı	my (CPOR	R/R), Recife, Brazil.	
	Doctoral thesis						
Title	Board Interlocking an	d Firm	Value.				
	Research interest						
	Corporate Governance.						

Corporate and Behavioral Finance. Crowdfunding and Financial Innovations. ESG Factors and corporate securities valuation. Social Networks and its applications in Finance.

Academic citations . .

0	4,041 , <i>as of January 19/2025</i> , H Index = 28. link: https://scholar.google.com/citations?user=h2yKLr8AAAAJ&hl=en					
Scopus	1,234 , as of January 19/2025, H Index = 13. link: https://www.scopus.com/authid/detail.uri?authorId=54950189500					
_	918 , as of January 19/2025, H Index = 11.					

Science link: https://www.webofscience.com/wos/author/rid/B-4551-2012

Professional and academic membership

2020-present COPE, Member.

- 2011-present American Finance Association-AFA, Member.
- 2011-present Council of Science Editors-CSE, Member.
- 2011-present Anpad, Member.
- 2011-present SBFin, Member, inactive.

Honors, Awards, and Societies

- 2024 Most Viewed Article in 2023 | 'Good News from mass media induces more investments in the equity crowdfunding market' | Brazilian Administration Review (BAR), The Brazilian Academy of Management (Anpad).
- 2023 Research Productivity Scholarship (term #3) | PQ-2 Level | Topic: ESG and Capital Markets, National Council for Scientific and Technological Development (CNPq).
- 2022 Best Paper of The EnAnpad 2022 Conference: 'Clovis Machado-da-Silva Award', Associação Nacional de Pós-Graduação e Pesquisa em Administração, Anpad & Emerald Publishing, Manuscript: "Reward Crowdfunding Success Forecasting: An Empirical Evaluation of Machine Learning Algorithms", paper with Felipe, I.J.S., Cavalcanti, G.D.C., & Santos, L.

Anpad Award, Best Paper in the Finance Division, Associação Nacional de Pós-Graduação e Pesquisa em Administração, Anpad, Manuscript: 'Reward Crowdfunding Success Forecasting: An Empirical Evaluation of Machine Learning Algorithms', paper with Felipe, I.J.S., Cavalcanti, G.D.C., & Santos, L.

2021 Anpad Award, Best Paper in the Finance Division, Associação Nacional de Pós-Graduação e Pesquisa em Administração, Anpad, Manuscript: 'Social, and Governance Initiatives Pay Off: An Assessment of the Causal Relationship Between ESG and Firm Value', paper with Kubiski, R.U..

Advisor of The Best Master Thesis Award, Sao Paulo School of Business Administration (FGV/EAESP), Thesis: "Environmental, Social, and Governance Initiatives Pay Off : an Assessment of the Causal Relationship Between ESG and Firm Value", Student: Rafael U. Kubiski. Available at: https://hdl.handle.net/10438/30606

- 2020 Research Productivity Scholarship (term #2) | PQ-2 Level | Topic: ESG and Capital Markets, National Council for Scientific and Technological Development (CNPq).
- 2019 Finalista III Prêmio LARES/ABECIP/SECOVI, Associação Brasileira das Entidades de Crédito Imobiliário e Poupança (ABECIP), article with Costa, O. & Fuerst, F...
- 2018 Highly Commended Certificate | Advisor of the Project Proposal, Emerald Publishing/Cladea Management Research Fund Award, Article: "O Impacto da governança na propensão à caridade: Um estudo na América Latina e Caribe".

2017 Research Productivity Scholarship (term #1) | PQ-2 Level | Topic: ESG and Capital Markets, National Council for Scientific and Technological Development (CNPq).

Emerald Literati Network Awards for Excellence | **Highly Commended paper**, *Emerald Publishing*.

Melhor Avaliador de artigos em Mercados: Financeiro, de crédito e de capitais | ciclo 2016, *Revista de Contabilidade Finanças (ISSN 1808-057X)*, Universidade de São Paulo.

Best Working Paper Award with "Are Green Labels More Valuable in Emerging Real Estate Markets?", *Latin American Real Estate Society* | *LARES*, Universidade de São Paulo, co-authorship Costa, O, Fuerst, F., Robinson, S..

- 2016 Advisor of The Best PhD Dissertation Award, Sao Paulo School of Business Administration (FGV/EAESP), Dissertation: "Impact of Extreme Climate Events on The Stock Prices by Industries of National Interest", Student: Edimilson Costa Lucas. Available only in Portuguese at: http://hdl.handle.net/10438/14206
- 2015 Best Paper Runner Up for LARES/Secovi/Abecip Award with working paper "Revamping Asset Quality to Maximize Income in Office Markets", Latin American Real Estate Society | LARES, co-authorship Costa, O..
- 2012 **BEST PAPER published in volume 9 (2011) of Brazilian Finance Review**, *Brazilian Finance Society-SBFin*, with the paper: "Small Worlds and Board Interlocking in Brazil: A Longitudinal Study of Corporate Networks, 1997-2007".
- 2012 Sustainable Finance Award, Banco Itaú, Track: Specialist.
- 2009 PRÊMIO IBGC-Itaú Unibanco-Academia, Instituto Brasileiro de Governança Corporativa-IBGC, Modalidade: Especialista, with the paper "Perdidos no espaço? Estudo empírico da topografia da rede de relações sociais de membros de conselhos de administração utilizando a teoria dos grafos".

Best Paper Runner Up for The Brazilian Finance Review volume 6 (2008), *Brazilian Finance Society*, with: "The Influence of Corporate Relationships Networks on the Performance of Firms in the Novo Mercado of BOVESPA", co-authorship with Rossoni, L., Martin, D.L., Martelanc, R..

- 2008 Anpad Award, Best Paper in the Finance Division, Associação Nacional de Pós-Graduação e Pesquisa em Administração, Anpad, with the paper: "A Influência das Redes de Relações Corporativas no Desempenho das Empresas do Novo Mercado da Bovespa".
- 2008 **Prêmio Revelação em Finanças IBEF SP/KPMG**, Instituto Brasileiro de Executivos de Finanças (IBEF) e KPMG.
- 2005 1^Ω LUGAR no Processo Seletivo para Bolsa de Doutorado em Administração Fulbright nos Estados Unidos da América, *CAPES/Fulbright*.

Academic Journal Editorial Positions

- 2022-present **Editorial Board Member**, *Journal of Alternative Finance*, ISSN 2753-3743. https://uk.sagepub.com/en-gb/eur/journal-of-alternative-finance/journal203798#editorial-board
 - 2018-2021 Editor-in-Chief, Journal of Contemporary Administration, Open Access, Open Data, Open Peer Reviewed, COPE member [JM14878], ABS listed Journal Level 1, Scopus indexed, ISSN 1982-7849. http://rac.anpad.org.br
- 2022-present **Editorial Board Member**, *Revista de Administração de Empresas-RAE*, Scopus and Web of Science ranked, Open Access, Scopus and Web of Science indexed, COPE member, ABS listed Journal Level 1, eISSN 2178-938X.

https://bibliotecadigital.fgv.br/ojs/index.php/rae/

2016-2022 **Associate Editor**, *Revista de Administração de Empresas-RAE*, Scopus and Web of Science ranked, Open Access, Scopus and Web of Science indexed, COPE member, ABS listed Journal Level 1, elSSN 2178-938X.

https://bibliotecadigital.fgv.br/ojs/index.php/rae/

- 2016-present Associate Editor, *Rausp Management Journal*, Scopus and Web of Science ranked, Open Access, Scopus and Web of Science indexed, ABS listed Journal Level 1, ISSN 2531-0488. https://www.emeraldgrouppublishing.com/journal/rausp
- 2011-present Editorial Board Member, Encyclopedia with Semantic Computing and Robotic Intelligence, ISSN 2529-7376.

https://www.worldscientific.com/worldscinet/escri

Research grants

- 2023-present **CNPq–National Council for Scientific and Technological Development**, *ESG and Firm Performance*, Project #309682/2022-3.
 - 2020-2023 **CNPq–National Council for Scientific and Technological Development**, *ESG and Firm Performance*, Project #309227/2019-4.
 - 2017-2020 **CNPq–National Council for Scientific and Technological Development**, *ESG and Firm Performance*, Project #301513/2016-3.
 - 2017-2018 **FAPESP–São Paulo Research Foundation**, Determinants of Equity Crowdfunding Campaign Sucess, Project #17/09306-6.
 - 2017-2018 **FAPESP–São Paulo Research Foundation**, Financial innovation for natural disaster risk management in Brazil, Project #14/26003-9.
 - 2017-2018 **CNPq–National Council for Scientific and Technological Development**, *Financial innovations and Natural Catastrophes*, Project #47089420148.
 - 2012-2014 ANEEL-Brazilian Electricity Regulatory Agency, Development of Methodology for Evaluation, Classification and Selection of Investment Projects in RD&I in the Electric Sector, Project #4690000854.
- 2011-present **Mongeral/AEGON**, Well being and Quality of Life for Elderly People in Brazilian Cities: A National Index, Project Number 0000-0000 here.

Working papers

- 2023 Environmental, Social, and Governance Initiatives Pay Off: An Assessment of the Causal Relationship Between ESG and Firm Value, *with Kubiski, R.U.*, Submitted for publication.
- 2022 **Reactions to Investment Announcements: Evidence From an Emerging Market**, *with Grossi, J., & Graden, B.*, Submitted for publication.

Technical Skills

Programming Python, R, Languages Operating Linux, Windows Systems Tools Stata, SPSS, Bloomberg, Thomson Reuters, Compustat

Current Research Project

Jan'20- ESG Performance and Causality mechanisms.

Dec'22 Sponsor: Conselho Nacional de Pesquisa-CNPq
Objective: Developing research on ESG performance concerning causal inference by using Diff in Diff and PSM design.
Group Size: 5
Description: This project considers PhD and Master students looking for ESG aspects.

Book published

July 2019 Individual Behaviors and Technologies for Financial Innovations, Springer International Publishing AG, https://doi.org/10.1007/978-3-319-91911-9.

This book offers comprehensive examination of research on the relevance of individual behavior and technology to financial innovations. The chapters cover current topics in finance including integrated reporting, people finance, crowdfunding, and corporate networks. It provides readers with an organized starting point to explore individual behaviors and new technologies used in financial innovations. The explicit and growing speed of the spread of new technologies has hastened the emergence of innovation in the field of finance. Topics like the Internet of Things, semantic computing and big data finance are motivating the construction of financial tools that translate into new financial mechanisms. This book strives help readers better understand the dynamic of the changes in financial systems and the proliferation of financial products.

Book chapters

- 2021 Sustainable capital market, In: Magdalena Ziolo. (Org.). Finance and Sustainable Development: Designing Sustainable Financial Systems. 1ed. New York: Routledge: Taylor & Francis, 2021, v. 1, p. 99-118., ISBN 9780367819767.
- 2019 Introduction: The Context of Financial Innovations, In: Wesley Mendes-Da-Silva. (Org.). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 3-23., ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_1.

Gender Differences and Automobile Insurance Acquisition, *In: Wesley Mendes-Da-Silva. (Org.). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 25-45.*, ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_2.

with Edimilson Costa Lucas and Angela Christine Lyons.

A Financial Literacy Model for University Students, *In: Wesley Mendes-Da-Silva. (Org.). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 69-95.*, ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_4.

with Kelmara Mendes Vieira and Ani Caroline Grigion Potrich.

Credit Card and Financial Well-Being Among Females, *In: Wesley Mendes-Da-Silva. (Org.). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 97-116.*, ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_5.

with Danilo Braun Santos, Jill M. Norvilitis, and Eduardo da Silva Flores.

Income Distribution and Duration of Poverty-Level Employment, In: Wesley Mendes-Da-Silva. (Org.). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 117-141., ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_6.

with Danilo Braun Santos, Alexandre Ribeiro Leichsenring, and Naercio Aquino Menezes Filho.

Financial Literacy and Informal Loan, *In: Wesley Mendes-Da-Silva. (Org.). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 143-164.*, ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_7.

with Danilo Braun Santos and Lauro Gonzalez.

Credit Card Risk Behavior in a High Interest Rate Context, *In: Wesley Mendes-Da-Silva.* (*Org.*). *Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 167-185.*, ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_8.

Geographic Distance and Reward Crowdfunding Donation, *In: Wesley Mendes-Da-Silva. (Org.). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 189-214.*, ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_9.

with Luciano Rossoni, Eduardo Francisco, and Cristiane C. Gattaz.

Informal Financing of Chinese Entrepreneurs in a Western Environment, *In: Wesley Mendes-Da-Silva.* (*Org.*). *Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 215-237.*, ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_10.

Transactions Among Friends, *In: Wesley Mendes-Da-Silva. (Org.). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 263-283.*, ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_12.

Corporate Sustainability, Capital Markets, and ESG Performance, *In: Wesley Mendes-Da-Silva. (Org.). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 287-309.*, ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_13. with Alexandre S. Garcia, and Renato J. Orsato.

Board of Directors and Corporate Networks, *In: Wesley Mendes-Da-Silva. (Org.). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 311-336.*, ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_14.

Corporate Disclosure via the Internet and Implied Cost of Capital, *In: Wesley Mendes-Da-Silva.* (*Org.*). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 337-361., ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_15. with Daniel Reed Bergmann.

Stock Exchange Listing and Capital Budgeting Practices, *In: Wesley Mendes-Da-Silva. (Org.). Individual Behaviors and Technologies for Financial Innovations. 1ed. New York: Springer International Publishing AG, part of Springer Nature, 2019, v. 1, p. 363-382.*, ISBN 978-3-319-91910-2, https://doi.org/10.1007/978-3-319-91911-9_16. with Richard Saito.

Journal articles (in reverse chronological order)

2024 Recent advances in applications of machine learning in reward crowdfunding success forecasting, *Neural Computing and Applications*, 36, https://doi.org/10.1007/s00521-024-09886-6, with Cavalcanti, G.D.C., Felipe, I.J.S., & Santos, L.A., with open code available at: https://github.com/las33/Crowdfunding. **Golf as an Innovation the Teaching of Finance: Report of a Pioneering Experience**, *Journal of Contemporary Administration*, 28(1), https://doi.org/10.1590/1982-7849rac2024230075.en, with **open data and materials** available at: https://doi.org/10.5281/zenodo.10530317.

How the Tone of Mass Media News Affects Pledge Amounts in Re-Crowdfunding Campaigns, Journal of Small Business Management, ward 62(1),https://doi.org/10.1080/00472778.2022.2041198, with Felipe, I.J.S., Leal, C.C., & Aguiar, M.O. with open code available at Github: https://github.com/lsraeljFelipe/Sentiment-Analysis-/blob/main/Sentiment%20analysis.py.

Perceived Risks and Benefits in Medical Remedies and Procedures: What do Men and Women Think?, *Revista de Administração Mackenzie*, 25(1), https://doi.org/10.1590/1678-6971/eRAMG240026.en, with Flores, S.A.M., & Vieira, K.M. with **open data and material** available at: https://doi.org/10.17632/z8zptfwj7n.2.

2023 Good News from Mass Media Induce More Investments in the Equity Crowdfunding Market, *Brazilian Administration Review*, 20(1), 1-15, https://doi.org/10.1590/1807-7692bar2023210083, with Felipe, I.J.S., Ali, I., & Francisco, E.R. with open data code available at: https://doi.org/10.17632/xpvb7dnzmp.1.

Editorial: What Lecturers and Researchers in Business Management Need to Know About Open Science, *Revista de Administração de Empresas (RAE)*, 63(4), 1-17, https://doi.org/10.1590/S0034-759020230408x. with open materials available at: https://doi.org/10.5281/zenodo.7998085.

2022 Trade Credit Management and Information Asymmetry in Small and Medium-sized Businesses in An Emerging Market, *Review of Business Management*, 24(4), 739-754, https://doi.org/10.7819/rbgn.v24i4.4201, with Ermel, M.D.A. with open data and material available at: https://doi.org/10.17632/v5k629v4dd.1.

Informed Decisions Regarding Flood Events Induces Propensity for Insurances, *Environmental Science & Policy*, 136, 738-750, https://doi.org/10.1016/j.envsci.2022.07.032, with Flores, E.S., & Eckles, D. with **open data** and material available at: https://doi.org/10.17632/253yxcpjxf.1.

Reward Crowdfunding Campaigns: Time-to-Success Analysis, *Journal of Business Research*, 138, 214-228, https://doi.org/10.1016/j.jbusres.2021.09.004, with Felipe, I.J.S., Leal, C.C., & Braun Santos, D..

Parents Influence Responsible Credit Use in Young Adults: Empirical Evidence from the United States, France and Brazil, *Journal of Family and Economic Issues*, 43, 368-383, https://doi.org/10.1007/s10834-021-09792-2, with Braun Santos, D., Norvilitis, J.L., Protin, P., & Onusic, L.M. with **open data** and material available at: https://data.mendeley.com/datasets/zzrhh6hrdr/1.

2021 Flood Insurance: The Propensity and Attitudes of Informed People With Disabilities Towards Risk, *Journal of Environmental Management*, 294, 113032, https://doi.org/10.1016/j.jenvman.2021.113032, with Lucas, E.C., & Carvalho, J.V. with open data and material available at: https://doi.org/10.17632/ywhbz7t6hw.1.

The Effect of Interlocking Directorates on Mergers and Acquisitions in Brazil, *Journal of Management & Governance*, 25, 811-839, https://doi.org/10.1007/s10997-020-09529-7, with Barros, T.S., & Cárdenas, J..

Decision Under Ignorance and Product Disclosure: Implications in Buying Insurance, *Review of Business Management*, 23(4), 571-585, https://doi.org/10.7819/rbgn.v23i4.4130, with Gattaz, C.C., & Gibson, D.V. with **open data** and material available at: http://doi.org/10.5281/zenodo.4699512.

2019 Integrated Reporting and Capital Markets in an International Setting: The Role of Financial Analysts, *Business Strategy and the Environment*, 28(7), 1465-1480, https://doi.org/10.1002/bse.2378, with Flores, E.S., & Sampaio, J..

Crowdfunding Research Agenda: Semantic Analysis of the Media and Geography of Investments, *Encyclopedia with Semantic Computing and Robotic Intelligence*, 2(2),193001-1193001-10, https://doi.org/10.1142/S2529737619300018, with Felipe, I.J.S., & Gattaz, C.C..

Does Extreme Rainfall Lead to Heavy Losses in the Food Industry?, *Academia*, 32(2), 244-266, https://doi.org/10.1108/ARLA-06-2017-0199, with Lucas, E.C., & Araujo, G.S..

How Does Legitimacy Operate in Emerging Capital Markets? Investigating the Moderating Effects of Premium Listings and Firm Size on Risk, *Canadian Journal of Administrative Sciences*, 36(3), 404-417, https://doi.org/10.1002/cjas.1496, with Rossoni, L. The preliminary version of this paper won the 2011 Best Paper of 3Es Meeting Award [National Association of Postgraduation and Research in Administration-Anpad].

Board Social Capital Reduces Implied Cost of Capital for Private Companies but not of State-owned Companies, *Management Decision*, 57(10), 2672-2692, https://doi.org/10.1108/MD-11-2017-1205, with Rossoni, L., & Gonçalves, A.F..

2018 Are Corporate Office Buildings Priced Differently?, *Journal of Property Investment and Finance*, 36(4), 348-365, https://doi.org/10.1108/JPIF-01-2018-0004, with Costa, O., & Fuerst, F..

Green Label Signals in an Emerging Real Estate Market. A Case Study of São Paulo, Brazil, *Journal of Cleaner Production*, 184, 660-670, https://doi.org/10.1016/j.jclepro.2018.02.281, with Costa, O., Fuerst, F. & Spenser, J. This paper was a recipient of the ABECIP Award in 2018.

Impact of Climate on Firm Value: Evidence from the Electric Power Industry in Brazil, *Energy*, 153, 359-368, https://doi.org/10.1016/j.energy.2018.04.024, with Lucas, E.C..

The Complexity of Social Capital: The Influence of Board and Ownership Interlocks on Implied Cost of Capital in an Emerging Market, *Complexity*, 12 pages, https://doi.org/10.1155/2018/6248427, with Rossoni, L., & Aranha, C.E..

Lower Financial Literacy Induces Use of Informal Loans, *RAE*, 58(1), 44-59, http://dx.doi.org/10.1590/s0034-759020180105, with Santos, D.B., & Gonzalez, L.E..

2017 Sensitive industries Produce Better ESG Performance: Evidence from Emerging Markets, *Journal of Cleaner Production*, 150, 135-147, https://doi.org/10.1016/j.jclepro.2017.02.180, with Garcia, A., & Orsato, R.J..

Gender Differences in Attitudes Towards Driving and Demand for Private Insurance: Evidence from Middle Class Drivers, *Transportation Research Part F: Traffic Psychology and Behaviour*, 47, 72-85, https://doi.org/10.1016/j.trf.2017.04.022, with Lucas, E., & Lyons, A.C..

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The impact of the 'Bolsa Família' Program on the duration of formal employment for low income individuals, *Brazilian Journal of Public Administration*, 51(5), 708-733, https://doi.org/10.1590/0034-7612171851, with Santos, D.B., Leichsenring, A.R., & Menezes Filho, N..

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- 2023-present ESG Rating, PhD Dissertation, Thiago Dalmédico, Ongoing.
- 2022-present ESG Rating, PhD Dissertation, Rafael Ukazono Kubiski, Ongoing.
 - 2024 CEO Narcissism and Its Dual Impact on Environmental Social and Governance (ESG) practices and stock market reaction, *PhD Dissertation*, Janaína Cássia Grossi, Part of the research related to this Dissertation was developed in a research internship (in 2022-2023) carried out by the author at the Copenhagen Business School-CBS/Denmark, with Professor Jens Gammelgaard as host.
 - 2021 Environmental, Social and Governance Initiatives Pay Off: An Assessment of The Causal Relationship Between ESG and Firm Value, *Master Thesis*, Rafael Ukazono Kubiski, Placement: Banco do Brasil/Brazil. A piece of this Dissertation won the CFA Society Brazil Financial Innovation Award in 2021 [Chartered Financial Analysts-CFA Brazil]. Also, this Dissertation won the Best Master Thesis Award at FGV/EAESP in 2021 [São Paulo School of Business Administration (FGV/EAESP)]. Furthermore this Dissertation won the Best Paper in Finance Award from Anpad Conference 2021 - National Association of Postgraduation and Research in Administration.

Unexpected CEO Death and Its Consequences for Firm Performance, *PhD Dissertation*, Bianca Piloto Sincerre, Part of the research related to this Dissertation was developed in a research internship (in 2019) carried out by the author at the University of Georgia/US, with Professor John L. Campbell as host.

2018 Governance and Propensity to Charity: Analysis Country Level and Firm Level, *Master Thesis*, Grazielle Rigotti da Silva, Placement: Colégio Sagrado Coração/Brazil. This work won the Emerald Literati Network Awards for Excellence 2017 [Emerald Publishing].

2017 Essays in Commercial Real Estate Investments, *PhD Dissertation*, Odilon Ricardo da Hora Gonçalves Fernandes Costa, Placement: Revista Exame/Brazil. Parts of this work won awards in Real Estate: i) Best Paper Runner Up for LARES/Secovi/Abecip Award (2015), ii) Best Working Paper Award Latin American Real Estate Society/LARES (2017), iii) Finalist III Prêmio LARES/ABECIP/SECOVI (2019). Part of the research related to this Dissertation was developed in a research internship (in 2016) carried out by the author at the University of Cambridge/UK, with Professor Franz Fuerst as host.

Determinants of Success of Equity and Reward Crowdfunding Campaigns, *PhD Dissertation*, Israel José dos Santos Felipe, Placement: Federal University of Ouro Preto/Brazil. A piece of this Dissertation was <u>Runner Up in the CFA Society Brazil</u> Financial Innovation Award in 2017 [Chartered Financial Analysts-CFA Brazil]. Part of the research related to this Dissertation was developed in a research internship (in 2016) carried out by the author at the University of Minho/Portugal, with Professor Cristiana Leal as host.

Essays in Board Interlocking, *PhD Dissertation*, Thiago de Sousa Barros, Placement: Federal University of Ouro Preto/Brazil. Part of the research related to this Dissertation was developed in a research internship (in 2016) carried out by the author at the Universiteit van Amsterdam and Freie Universität Berlin/Germany, with Professors Rafael Perez Ribas and Julián Cárdenas as host.

- 2016 Individual Choices and Financial Well-Being: Three Essays Using Microdata, *PhD Dissertation*, Danilo Braun Santos, Placement: Federal University of Sao Paulo/Brazil.
- 2015 Impact of Extreme Climate Events on The Stock Prices by Industries of National Interest, PhD Dissertation, Edimilson Costa Lucas, Placement: Federal University of Sao Paulo/Brazil. This Dissertation won the Best PhD Dissertation Award at FGV/EAESP in 2016 [São Paulo School of Business Adminbistration (FGV/EAESP)].
- 2012 Associations Between Credit Rating and Capital Structure of Listed Companies in Latin America, *PhD Dissertation*, Dany Rogers Silva, Placement: Federal University of Uberlandia/Brazil.

Invited talks, lectures and workshops

- 2023 **O que docentes e pesquisadores precisam saber sobre ciência aberta**, with Cibele Cheron and George D.C. Cavalcanti – Pré evento | EnAnpad 2024 - São Paulo/Brazil <https://doi.org/10.5281/zenodo.8361698>, São Paulo, Brazil, September, 20, 2023.
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2019 **Open Review and Open Science**, *Scielo Annual Meeting*, FAPESP, São Paulo, Brazil, December 2019.

Innovations in Editorial Management, *EnAnpad Annual Meeting*, Presbyterian University Mackenzie, São Paulo, Brazil, October 2019.

2017 **Reward Crowdfuning and Media**, *IC*² *Research Seminar*, *IC*² Institute of The University of Texas at Austin, Austin/TX, USA, October 2017.

A View of Business Research Trends, Research Seminar, PUC/SP, São Paulo, Brazil, April 2017.

2016 **A View of Business Research Trends**, *Research Seminar*, PUC/SP, São Paulo, Brazil, October 2016.

A View of Well Being and Governance of Cities, *Research Seminar*, Mayor Office, Londrina/PR, Brazil, October 2016.

Different Types of Crowdfuning and Financial Innovations Foundations, *Research Seminar*, Insper, São Paulo, Brazil, October 2016.

- 2014 Network of Authors in Accounting Research, Research Seminar, School of Accountancy of Brigham Young University, Provo/UT, USA, October 2014.
- 2006 **Corporate Governance & Sarbanes Oxley Act in the Context of the Brazilian Industry**, *Executive Current Topics Workshop*, CEDEPE, Recife, Brazil, October 2006.

Conference presentations

- 2020 Painel Espaço ReA: Open Science A Experiência da Revista de Administração Contemporânea em Open Science (in Portuguese), Forum Internacional Ecoinovar – Painel Espaço ReA: Open Science, Santa Maria/RS, Brazil, November 2020.
- 2019 Ignorance Decision Inhibits the Willingness to Purchase Flood Insurance?, EnAnpad, São Paulo, Brazil, October 2019.
- 2018 Impact of Climate on Firm Value: Evidence from the Electric Power Industry in Brazil, *EnAnpad*, Curitiba, Brazil, October 2018.
- 2015 Gender Differences in Attitudes towards Driving and Demand for Insurance: Empirical Evidence, *EnAnpad*, São Paulo, Brazil, October 2019.
- 2013 Attitudes Toward Credit and Finances Among College Students in Brazil and The United States, *EnAnpad*, São Paulo, Brazil, October 2019.
- 2012 A Profile of Financially at-Risk College Students from an Emerging Market, Eastern Finance Association-EFA, Boston, USA, April 2012.
- 2012 Does Living in São Paulo Make People Happy? Public Health and the Focusing Illusion in Judgments of Life Satisfaction, *EnAPG*, São Paulo, Brazil, October 2012.
- 2012 Voluntary Corporate Disclosure: Evidence of Current Practices in Brazil, XII Brazilian Finance Society Meeting, São Paulo, Brazil, July, 2012.
- 2010 Lost in Space? The Topography of Social Relationship Network of Board Members in The Brazilian Capital Market, *X Brazilian Finance Society Meeting*, São Paulo, Brazil, July, 2010. This paper received Runner Up Best Paper of The Conference in 2004, as candidate to be published by The Journal of Corporate Finance [Special Session Finance in South America].

References

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Certificates and Workshop

- 1 **Conselheiro Fiscal-CCF** I am a certified independent (non executive) Fiscal Council Member since 2021, from the Instituto Brasileiro de Governança Corporativa-IBGC.
- 2 **Independent Board Member Certification-CCA** I am a certified independent (non executive) board member since 2012, from the Instituto Brasileiro de Governança Corporativa-IBGC.
- 3 Data Analysis with SAS Bootcamp University of Georgia/GA, July-August, 2019.